

## Call for Innovative Solutions (CFIS) for Smart Estates: FAQs

### 1. What is the call about?

Through this call, IMDA aims to nurture and support good technology companies to develop feasible and innovative solutions of smart estates and future commercial districts. The call also encourages collaboration and cross-pollination of technologies among technology players through the formation of consortiums and partnerships. The outcomes that IMDA desired from the call is to groom local champions in the area of smart estates technology and develop a suit of innovative and commercially viable solutions that could be deployed into commercial districts locally and overseas.

### 2. Why is IMDA involved in smart estates?

There are growth opportunities for smart estates in local and regional markets. In recent years, there are significant increase of interest from developers in Asia for technology companies to help them plan and build smart estates or buildings, and implement innovative and efficient townships that cater to varied customers' experiences. IMDA aims to work with technology providers to create innovative and integrated services that will value add to developers locally and regionally.

### 3. What are the criteria for companies to apply for this call?

Companies may apply as a consortium/partnership or individually. The lead applicant must be a local company with no less than 30% local shareholding.

### 4. How will these solutions be chosen for trial?

IMDA will convene a panel consisting of representatives from the developers, industry and academia experts to evaluate the submitted solutions based on the solutions' innovation level, technical feasibilities, business viability, team capabilities and company track records etc.

### 5. How much will IMDA fund each project?

IMDA would support up to 50% of supportable cost components, including manpower, training, equipment hardware & software, intellectual property & licensing, professional services and prototyping expenses. The total grant support will not exceed \$300,000.

### 6. How long will each project last?

Each trial project should not exceed 18 months. In the case whereby a longer trial period be required, the applicant should provide the necessary justification.

### 7. How will the pilots be deemed as successful?

The pilots are deemed successful when they fully accomplished the desired milestones and outcomes as agreed prior to the commencement of the project and are able to meet the needs and requirement of the end-users (e.g. participating developers).

**8. For successful pilots, will JTC Corporation and Ascendas-Singbridge look into commercializing these solutions?**

For successful projects, JTC Corporation and Ascendas-Singbridge would assess the feasibility of pilot deployment into one of their existing developments or future developments.

**9. Are there future sites that can incorporate these smart estate solutions?**

Future local projects like Punggol Digital District, Jurong Innovation District and Jurong Lake Districts are potential landing sites for the successful solutions.

**10. Are there other developers keen to pilot technology for their own estates?**

IMDA is continually on-boarding new developer partners. Other developers interested to participate in this call can approach IMDA.

**11. When is the dateline for submission?**

All applications must be submitted to [Smart Estates CFIS@imda.gov.sg](mailto:Smart_Estates_CFIS@imda.gov.sg) by 2359 hours on 31 March 2019. It shall be the responsibility of the participants to ensure that their proposals are submitted by the closing date and time.

**12. How can interested participants obtain more details about the application process?**

Applicants can access the [IMDA website](#) to access the application process details.

**13. Where can interested participants direct their queries?**

All enquiries regarding this CFIS can be addressed to [Smart Estates CFIS@imda.gov.sg](mailto:Smart_Estates_CFIS@imda.gov.sg).