

NON-CONFIDENTIAL ANNEX 1

- (i) The Financial Express in May 1998:

“The licence, which was formally awarded to StarHub on Tuesday, takes effect from year 2000. Speaking to reporters after the licence award ceremony, StarHub expects to roll out “70 to 90 per cent” of its network to homes and businesses in Singapore within the first financial year of its licence starting April 2000.” (Emphasis ours)

- (ii) The Telecommunications Authority of Singapore’s (“TAS”) “VISTAS”, Issue 3, 1998:

“StarHub will complete its fibre network to the central region by year 2000. This will be followed by the eastern region by year 2001 and the northern region by 2002.” (Emphasis ours)

“The package of services StarHub has committed to make available by April 2000 include:

- *switched voice services – basic telephone, ISDN, Centrex and IDD*
- *switched data services – ATM and frame relay*
- *domestic and international leased circuit services*
- *payphone and calling card services”* (Emphasis ours)

- (iii) The Straits Times on 12 November 1998:

“CABLING for StarHub’s nationwide infrastructure network will begin in January, with the initial focus on the Central Business District and main suburban centers.

“We intend to cable up pretty much 100 per cent of the CBD by the time we start, and maybe about 65 per cent in other parts of the island,” said StarHub chairman (senior management team) Graham Moore.

StarHub intended to build as much of its network and operations from scratch, leasing “very little” from rival telecommunications operator Singapore Telecom.

“We intend to be a self-sufficient entity doing as much as possible within the group. We will lease or take very, very little from the competition.” (Emphasis ours)

- (iv) The TAS “VISTAS”, Issue 1, 1999:

“Cable-laying started in December and is taking place in phases. By April 2000, StarHub’s network will cover 100 per cent of the business area and 64 per cent of residential homes in Singapore, while by April 2001, 90 per cent of residential homes will be served by a StarHub fixed line. The entire network will be completed by April 2002.” (Emphasis ours)

- (v) StarHub literature distributed at CommunicAsia in June 1999:

“From April 2000, our high capacity fibre-optic network will provide full coverage of Singapore’s Central Business District, 64% of all residential areas and islandwide coverage for mobile phones. By April 2002, StarHub’s fixed line network will cover all of Singapore.” (Emphasis ours)

- (vi) The TAS “VISTAS”, Issue 2, 1999:

“Phase 1 in the roll-out of our core and access networks covers the central and western part of Singapore, and we will complete wiring up all the Central Business District (CBD) and 64 per cent of the residential areas by March 2000.

In the second phase, we will cover 90 per cent by 31 March 2001, and the rest by 31 March 2002. It is unlikely that we will be able to accelerate and rollout any faster than we are doing now.”

“We’re using Singapore Power’s existing ducting system. There’s no way we can rollout as fast as we are doing without utilising their ducting system.”

“About 70 per cent of our network will be using the existing ducting systems. We will also use power substations wherever possible to minimize the number of road manholes that need to be opened.”

As the above indicates, StarHub has had 100% coverage of the CBD since April 2000.