



ANNEX C

List of SG:D Spark Nominating and Community Partners

<u>Partner</u>	Quote _
Venture Capitalist	<u> </u>
edbi	"We are excited to support IMDA's SG:D Spark programme and help promising tech startups grow and expand through Singapore. As part of the partnership, EDBI will identify promising tech startups in our portfolio and introduce them to the programme to spur their growth and access to the region's opportunities. Bringing together a wide range of pioneering solutions such as enterprise automation, data analytics, fintech, artificial intelligence and blockchain, our portfolio companies will be well-positioned to strengthen Singapore's Infocomm and Media ecosystem and we look forward to facilitating their entry into the programme." - Ms Chu Swee Yeok, Chief Executive Officer and President, EDBI
innov8	"We are very pleased to support the IMDA's SG:D Spark programme as a nominating partner. We look forward to leveraging our extensive engagements with startups in Singapore and abroad to help the IMDA catalyse the startup scene here and position the country as a leading innovation hub for the region." - Mr Edgar Hardless, CEO, Singtel Innov8
vertex	"We're glad to partner IMDA in Singapore's tech ecosystem development. Vertex believes that innovation comes from all over the world, requiring in-depth, local knowledge and networks to access the best investment opportunities. At the same time, markets for innovative products and services are global. Our global-local structure enables our localized investment teams to leverage on their respective network to identify and grow the next great innovation." - Mr Chua Kee Lock, CEO, Vertex Holdings
Golden Gate Ventures	"IMDA has been an integral partner and important evangelist to the Singaporean tech ecosystem for almost a decade. Golden Gate Ventures is honoured to work with them to foster Singaporean entrepreneurs and industry leaders, and look forward to building a new future for the country." - Mr Justin Hall, Partner, Golden Gate Ventures
jungle	"Jungle Ventures has been a strong supporter of the Singapore Government's tech initiatives, which have provided tremendous support and bolstered the digital ecosystem over the past eight years. We are excited to partner with IMDA for the SG:D Spark Programme to accelerate the next phase of digital transformation in Singapore as It continues to be the hub of all tech development in the region." - Mr Amit Anand, Co-Founder and Managing Partner, Jungle Ventures







"The SG:D Spark program represents a very progressive and forward-thinking initiative to advance the productivity and effectiveness of the economy. By supporting the ecosystem, we are creating a more vibrant economy for Singapore. We are honored to be part of this effort."

- Mr Hian Goh, Co-Founder, Openspace Ventures



"Singapore's commitment to be the leading digital economy has made it fertile ground to grow globally competitive enterprise and deep technology startups. We are happy to support government initiatives like SG:D Spark which helps startup validate their offerings and win new customers."

- Mr Paul Santos, Managing Partner at Wavemaker Partners

Association



We believe that SGTech members would benefit greatly from the SG:D Spark Initiative by IMDA. This program helps elevate the standing and innovation capabilities of our members, and we fully support it. SG:D Spark also allows local startups & SMEs who may have cutting-edge solutions but lack the right customer references, to overcome the hurdle by delivering on government projects. Being recognised under the SG:D Spark program and having government projects under their belt would be a strong catalyst for business growth.

- Mr Saw Ken Wye, Chairman, SGTECH

Global Consultancy Firm



"EY is excited to be part of IMDA's SG:D Spark program by helping to uplift the capabilities of local innovative tech companies and enabling them to better serve the digital, analytics, and cybersecurity needs of our businesses and communities. Collaboration and cross-pollination of ideas and knowledge among different players in the ecosystem is increasingly important as we work towards building a better working world, and strengthening Singapore's digital economy, together."

- Mr Max Loh, EY Asean and Singapore Managing Partner, Ernst & Young LLP



"Over the years, we have invested time in the technology startup ecosystem – guiding startups on fund-raising activities, on tapping into government incentives and even advising on internationalisation considerations. We understand the challenges startup founders face and we are pleased to partner with IMDA in the SG:D Spark Programme. Our multidisciplinary teams will bring to the programme relevant experience and insights on tax, audit and advisory to support the startup's growth agenda."

- Mr Jonathan Chiang, Partner, KPMG in Singapore







We are very pleased to be part of this collaboration, led by IMDA, to further enhance Singapore's startup ecosystem. We established the PwC Singapore Venture Hub back in 2016 - the world's first one-stop shop targeted at helping investors and entrepreneurs active in the startup and innovation space navigate the complex ecosystem. Today, we look forward to sharing PwC's expertise in areas such as business strategy and structuring, global market access, and regulatory compliance, in order to support promising startups, and also to support the drive for Singapore to become a truly global innovation hub.

- Mr Yeoh Oon Jin, Executive Chairman, PwC Singapore

Legal Firm

DENTONS RODYK

"As technology continues to advance at a rapid speed, companies in Singapore are forced to transform their businesses to thrive in this digital economy. Dentons Rodyk has significant expertise in advising founders, entrepreneurs, startups and emerging growth companies - leveraging on this, we look forward to collaborating with IMDA as a community partner to support the growth of young Singapore enterprises, share best practices and jointly explore ways enhancing Singapore's ICM ecosystem." of

- Mr Philip Jeyaretnam S.C., Global Vice-Chair and ASEAN **CEO, Dentons Rodyk**

Simmons & Simmons IWS

"Simmons & Simmons JWS is pleased to be involved in the SG:D Spark initiative. TMT is one of our firm's key international business sectors and we hope to be able to draw on our highly regarded team's experience to contribute to Singapore's growing ICM ecosystem."

- Mr Dan Marjanovic, Partner and Head of Office, Simmons & Simmons JWS in Singapore



"WongPartnership is pleased to be part of this excellent collaboration with IMDA. This nicely complements our firm's initiatives for promising startups such as our own WPGrowth Ventures program and our role in helping put together the Venture Capital Investment Model Agreements. We look forward to guiding and growing with the leading brands of tomorrow."

- Mr Ng Wai King, Managing Partner, WongPartnership LLP

Integrated Communications and Product Design Firm



"We've laid the foundation for grooming the next generation creative and technology talents with Equator, our in-campus innovation hub since 2016. Now with this opportunity, we are excited to flex Total Experience™, our consulting practice to mentor promising ICM companies and help them win in the experience economy."

- Mr Jeff Cheong, President, Tribal Worldwide Asia







"WE Communications' heritage and expertise with some of the biggest global technology brands have allowed us to address and embrace many digital transformation milestones. We are excited about this partnership with IMDA as it not only celebrates the emerging talents we are seeing in Singapore but also be part of the journey that helps evolve the nation's digital economy and readiness".

- Mr Jeremy Seow, Managing Director, Singapore, WE Communications

Institute of Higher Learning



"NUS Enterprise is pleased to be a community partner for IMDA's SG:D Spark programme. Startups in our ecosystem will benefit from the range of tools, network and industry support the programme offers; and we are excited about the prospect of placing our NUS Overseas Colleges interns in some SG:D Spark startups too."

- Dr Lily Chan, CEO, NUS Enterprise



"Ngee Ann Polytechnic (NP) is excited to be co-opted as IMDA's Community Partner for the new SG:D Spark programme. In particular, our two initiatives- the Startup Talent Factory and Campus Ecosystem- will be key platforms we can leverage on to support the growth of the Infocomm and Media (ICM) industry. The Startup Talent Factory provides a pipeline of talent for startups while the Campus Ecosystem allows us to pilot tech solutions on our campus. Being part of the SG:D Spark network will also enable us to stay close to the ground to discern the needs of the startup community. This, in turn, will help us to develop new programmes that will benefit the industry."

- Mr Clarence Ti, Principal, Ngee Ann Polytechnic



"Singapore is entering the next phase of our ecosystem development: from starting up to scaling up. SMU is very excited at the opportunity to partner with the SG:D Spark Programme to accelerate the growth of promising Infocomm and Media startups in Singapore."

- Professor Gerard George Dean, Lee Kong Chian School of Business Lee Kong Chian Chair Professor of Innovation and Entrepreneurship

Tech Giant



"The SG:D Spark programme is an opportunity for startups to realize their potential and contribute to the next phases of Singapore's digital transformation. We're delighted that SG:D Spark is a key element of our recently-announced collaboration with the IMDA, Startup Station Singapore. These programmes empower the next generation of startups in refining and developing their skills and capabilities, and support the creation of a vibrant ecosystem and network,"

- Mr Alvin Tan, Head of Public Policy ASEAN, Facebook







"At Google Cloud, we are committed to supporting the growth of startups around the world by helping them build and scale on our platform," said Sam O'Keefe, Head of Google Cloud for Startups. "We are excited to partner with Singapore's IMDA to support the of growth of Singapore-based ICM startups by providing technical training and mentorship."

- Mr Sam O'Keefe, Head of Google Cloud For Startups