

## Appendix I

### Information on Awarded Projects for Each Sector (as of 31 Mar 2013)

<b>Sector</b>	<b>Project Description</b>
<b>Real Estate</b>	<p>The three awarded Real Estate Agency Management Platform projects would support more than 80 SMEs in the sector. The projects aim to improve the operational efficiency of real estate agencies. The mobility solutions in the platform will also be able to increase the productivity for real estate agencies' salespersons. By adopting the platform, the SMEs are expected to reap savings of up to 20% in administrative and processing time per year.</p> <p><u>Awarded Vendors</u></p> <ol style="list-style-type: none"><li>1. Commerce Promote</li><li>2. Destevia Singapore</li><li>3. Propsage</li></ol>
<b>Early Childhood</b>	<p>The three School Management System (SMS) projects and one Health and Attendance Management System for the Early Childhood Sector would support more than 200 SMEs operating pre-schools. The projects aim to increase operational efficiency of the Child Care Centres and Kindergartens through better compliance with mandatory reporting requirements to government agencies. By adopting the system, the SMEs are expected to reduce the time spent on daily administration by about 70% and improve labour productivity by 600 hours on average per year. The savings in man-hours can help ease manpower challenges.</p> <p><u>Awarded Vendors</u></p> <ol style="list-style-type: none"><li>1. LittleLives</li><li>2. CommonTown</li><li>3. Cyberland</li><li>4. Portege</li></ol>
<b>Retail/F&amp;B</b>	<p>The awarded B2B e-Procurement Portal project for the F&amp;B Sector would support more than 40 SMEs in the sector. The project aims to increase the productivity of the F&amp;B suppliers by streamlining business processes between the restaurants and their suppliers. This project is a first of its kind in the sector through the automation of the purchasing process across the food supply chain. It will result in manpower savings of at least one operation headcount per company, per year.</p>

	<p>Separately, IDA CFC has awarded a Mobile Commerce Platform project for the NPark’s retail and F&amp;B merchants that would support more than 30 SMEs across all parks managed by NParks. The project aims to increase productivity in operation, marketing reach and reduce reliance on manual workforce. By adopting the platform, the SMEs are expected to increase revenue by 10% to 15% and decrease operating and marketing cost by 5% to 10% annually.</p> <p><u>Awarded Vendors</u></p> <ol style="list-style-type: none"> <li>1. Bizmann System</li> <li>2. iApps (For NParks)</li> </ol>
<b>Travel</b>	<p>The awarded Agents Management Platform project for the Travel Agency Sector would support more than 15 SMEs in the sector. The project aims to increase productivity in operation, marketing reach and reduce reliance on manual workforce. The platform will be able to patch into inventories and produce instant response to customers’ requests without the need for manual intervention. By adopting the platform, the SMEs are expected to increase sales revenue by 10% to 15% and achieve 50% workload reduction for the operation staff annually. The significant reduction in workload can then translate into manpower savings for the company. Customer satisfaction rate is also expected to improve with the system in place.</p> <p><u>Awarded Vendor</u></p> <ol style="list-style-type: none"> <li>1. TravPax Solutions</li> </ol>
<b>Private Education</b>	<p>The three School Management System (SMS) projects for the Private Education Sector would support more than 30 SMEs in the sector. The projects aim to increase operational efficiency of the schools and assist them to better comply with the mandatory reporting requirements from the Council for Private Education. By adopting the system, the SMEs are expected to improve labour productivity by 840 man-hours on average a year. The savings in man-hours can help ease manpower challenges.</p> <p><u>Awarded Vendors</u></p> <ol style="list-style-type: none"> <li>1. Wakatipu</li> <li>2. AG Polytronics</li> <li>3. I-Access</li> </ol>