

## Appendix I – Partners’ Quotes

### Red Hat

"Each year, we see a great level of interest from schools around the region. This challenge provides our next-generation of IT professionals the opportunity to experience community-powered innovation through open collaboration and knowledge exchange on a regional platform. With the support of IDA, we believe the students will benefit immensely and gain real-world experience from open source experts and IES' engineers as well. Technology can be the key to bettering lives and creating a smarter city, and through this collaboration, we seek to bring these innovative ideas to life with open source," said Mr Dirk-Peter van Leeuwen, Senior Vice President and General Manager, Red Hat Asia Pacific.

### Motorola

"There are some very exciting developments within the enterprise mobility space and an increasing demand for next-generation innovations around RFID, bar code scanners, and wireless LAN infrastructure. We are thrilled to be part of this initiative where we get an opportunity to work with promising local tech companies including start-ups to develop those next-generation enterprise technologies and bring new capabilities to the market through our global network," said Mr Michael Lam, Director (Asia), Motorola Solutions Singapore Pte Ltd.

### Razer

"Razer is excited to be part of the IPACT programme from IDA. We are keen to find ways to collaborate with the local technology companies to grow new opportunities in interactive digital entertainment, health & wellness, education and lifestyle solutions, and we look forward to sharing with the companies projects we are keen to work on together," said Mr Lau Lee-Yang, Senior Director, Business Development, Razer (Asia-Pacific) Pte Ltd.

### Microsoft

"We recently launched our Microsoft CityNext initiative which aims to empower governments, businesses and citizens to create sustainable, prosperous and economically competitive cities. This is aligned with the Singapore governments' vision to build a smart nation by using technology to enhance transport, eldercare and other public services. We believe that the iPACT programme will not only speed up this aspiration, but also motivate our local SMEs and start-ups to develop solutions that will transform Singapore's infrastructure and operations, and accelerate innovation to create opportunities for everyone," said Ms Jessica Tan, Managing Director, Microsoft Singapore.

## Starhub

“We are pleased to collaborate with IDA on its iPACT initiative that aims to promote widespread technopreneurship in Singapore as we move towards a Smart Nation with a ‘people-first’ approach. This programme will form the catalyst that will help start-ups leverage the productisation and marketing strengths of industry partners such as StarHub, with their go-to-market strategy. This will address the gap in the start-up value chain,” said Mr Mock Pak Lum, Chief Technology Officer, Starhub Pte Ltd.