

## Appendix – Partners’ Quotes

### **Amazon Web Services**

“Since Amazon Web Services started offering cloud computing services more than eight years ago, it has lowered the playing field for start-ups, small to medium companies, enterprises, education institutions and government agencies to gain easy access to the pay-as-you-go technology infrastructure resources. This has enabled organizations to become more agile and focus on what truly differentiates their business,” said Peter Moore, Asia Pacific Managing Director, APAC Global Public Sector, Amazon Web Services Singapore. “In line with Singapore’s move towards a Smart Nation, we are pleased to support the Singapore-based companies under the Accreditation@IDA initiative, by providing AWS cloud platform and resources to fuel their innovation, speed up agile development and accelerate their time-to-market.”

### **CrimsonLogic**

“As a Global eGovernment solution provider from Singapore with an extensive global business footprint, this Accreditation initiative can help CrimsonLogic explore cutting-edge new technologies from Singapore to enhance our existing offerings. We are also able to jump-start promising local start-ups to the global business environment, where we can partner together to share some of the best Singapore know-how with our customers,” said Mr Saw Ken Wye, CEO, CrimsonLogic.

### **Fuji Xerox Singapore**

“We see a lot of potential in Singapore’s homegrown technology industry, and are proud to participate in this initiative which allows us to work hand in hand with local start-ups to deliver innovative, world-class product offerings out of Singapore. Fuji Xerox Singapore has a wealth of experience in enterprise, business communications and document management services, and a strong heritage in innovation, which we hope accredited companies will leverage to take the next big leap forward in their businesses. Accreditation@IDA is an important initiative to help grow Singapore’s technopreneur ecosystem, and Fuji Xerox Singapore is fully committed to supporting it,” said Bert Wong, Chief Executive Officer, Fuji Xerox Singapore Pte Ltd.

### **Intellectual Property Office of Singapore**

“The value of IP has grown exponentially over the past 2 decades. This is especially relevant for high-tech companies, as most of their company value comes from their IP. Knowing how to manage and extract value from IP is a critical step for companies that seek to grow and thrive in our globalised knowledge based economy. IPOS is pleased to partner IDA in supporting local ICT companies to harness IP as a growth strategy and expand into global markets.” said Mr Daren Tang, Deputy Chief Executive, Intellectual Property Office of Singapore

### **NYP**

“The COIE@NYP is pleased to be IDA’s technology partner in its accreditation programme to support companies in the electronic testing and performance evaluation of their infocomm solutions. Together with IDA, we are building an ecosystem to open up more opportunities for Singapore’s young and promising companies to grow and bring their innovations to market,” said Ms Lim Siew Eng, Director, Centre of Innovation for Electronics, Nanyang Polytechnic.

### **S&I**

“S & I is excited to be one of the strategic partners of the IDA Accreditation Initiative. Leveraging technology, we seek to add value to IDA accredited companies and ultimately the end enterprise users’ business through business-IT transformation that accelerate business performance at unprecedented speed. We too look forward to sharing with the promising local tech companies our experience to further value-add into the partnership ecosystem,” said Mr Eric Sng, CEO, S & I Systems