

TradeXchange®

Integrating trade and logistics processes through TradeXchange®

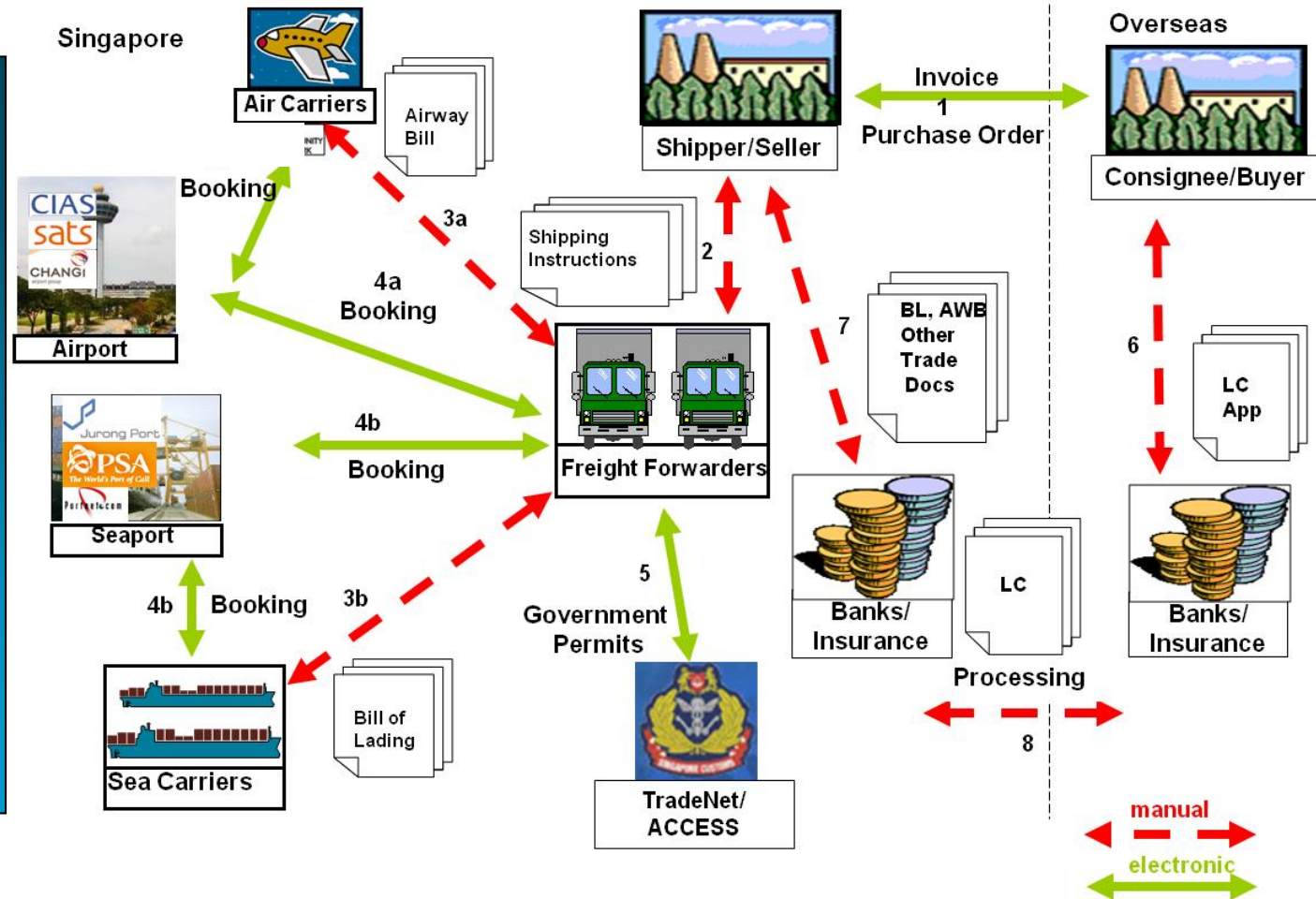


Trade & Logistics Landscape

Fragmented Landscape

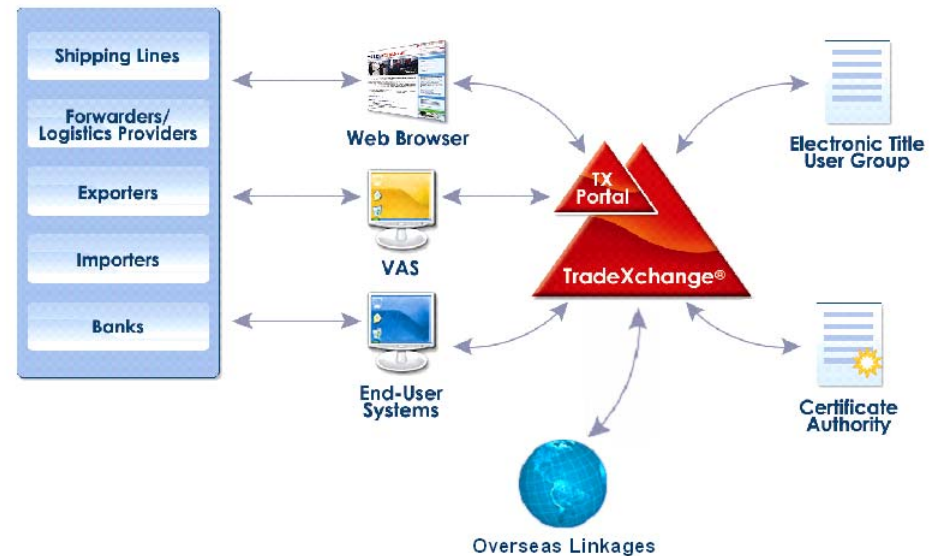
For one consignment...

- Up to 25 different parties
- Up to 30-40 trade documents
- Re-keying of 60-70% of data at least once
- Multiple systems and data entry steps
- Lack of information and supply chain visibility



TradeXchange

- > Singapore's Sectoral Platform for trade and logistics
 - > To enable multi-party collaboration of community, including
 - > importers/exporters
 - > logistics/freight companies
 - > Insurance companies
 - > banks and
 - > IT Service Providers
- > Platform that is Open and Neutral
 - > Initiated by government
 - > Based on open data and interface standards
 - > Provides open access to entire trade and logistics community



Initiative to Integrate Trade and Logistics processes through TradeXchange®

> Objective

- To integrate business processes, IT systems and documents/data of Singapore's trade and logistics community

> Desired Outcomes

- Trade and logistics companies to enjoy
 - greater operational efficiencies
 - clearer supply chain visibility
 - faster shipment turnaround

> Scope

- Integrate at least 7 key business processes of trade and logistics
- Participation of more than 100 companies by 2012
- Enable more companies to easily integrate business processes

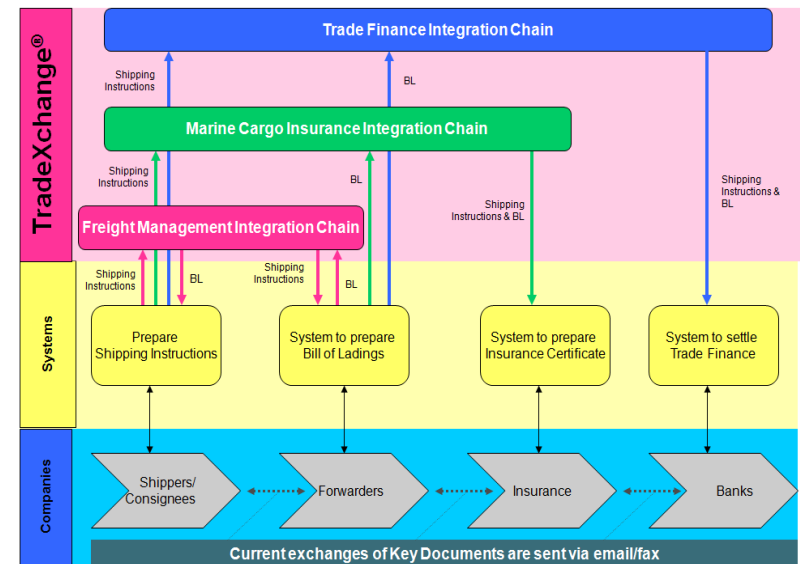


Illustration of integrated chains

Scope and Awardees for Call-for-Collaboration

EDB, Singapore Customs, SPRING and IDA awarded to 4 consortia to jointly invest a total of \$6.3 million to implement 3 integrated processes using open data and interface standards

Consortia

Marine Cargo Insurance process. logistics companies will be able to electronically apply for insurance directly to insurance companies connected to TradeXchange® and receive insurance certificates.

CrimsonLogic eTrade Services Pte Ltd
QBE Insurance (International) Ltd
Y3 Technologies Pte Ltd

e-Trek Solutions Pte Ltd
MSIG Insurance (Singapore) Pte Ltd
Tokio Marine Insurance Singapore Ltd

Trade Finance Integrated process to enable buyers and suppliers to electronically apply for financing (e.g., invoice factoring) directly to banks connected to TradeXchange®.

CrimsonLogic eTrade Services Pte Ltd
DBS Bank Ltd

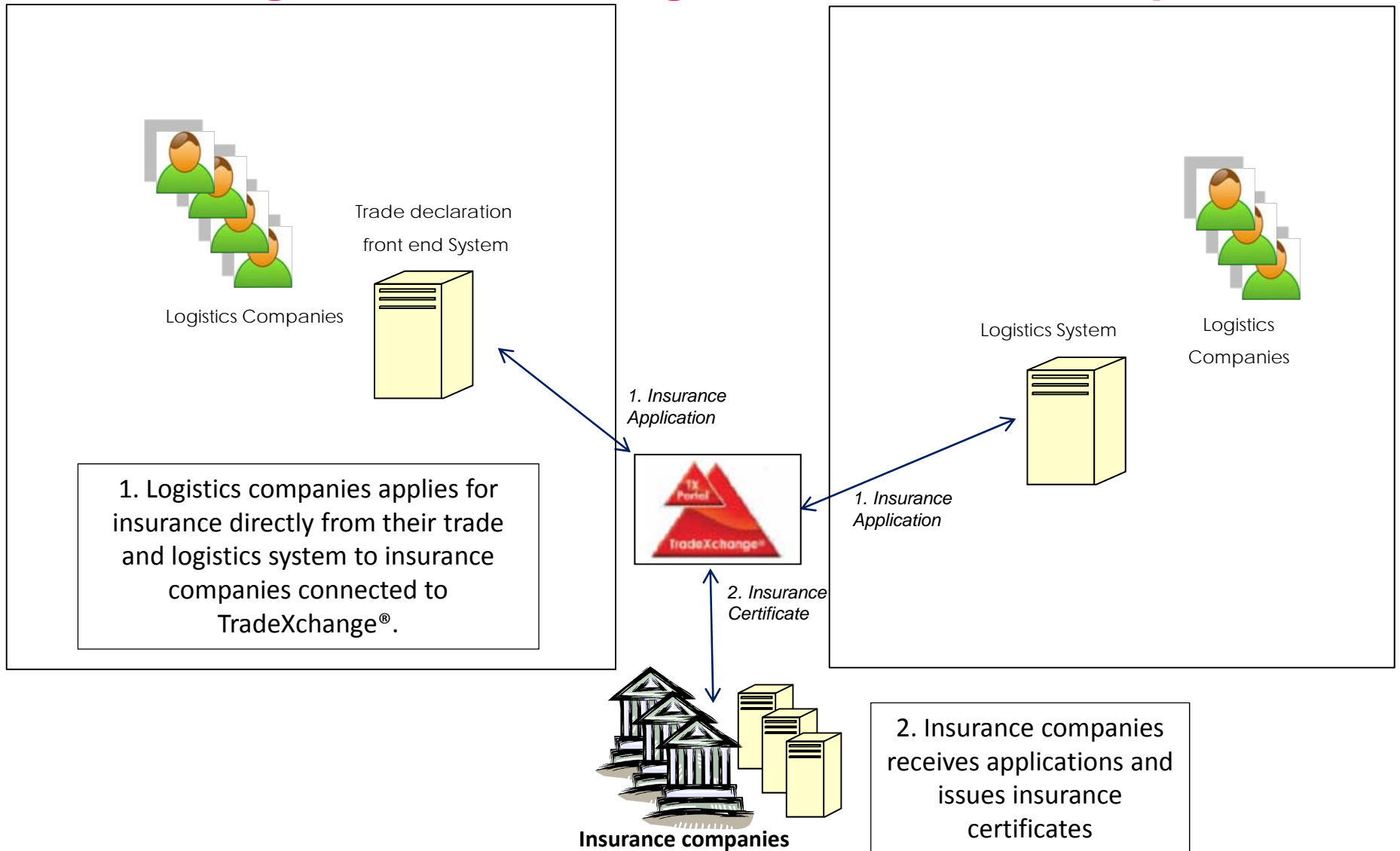
SESAMi (Singapore) Pte Ltd

DBS Bank Ltd
OCBC Bank

Freight Management Integrated process to enable importers/exporters to submit shipping instructions and to facilitate invoicing to multiple logistics providers via TradeXchange®

Singapore Technologies Electronics Limited
Skylift Consolidator (Pte) Ltd
Yusen Air & Sea Svc (S) Pte Ltd

Marine Cargo Insurance Integrated Process Example



Thank You