# TRAINING AND ADULT EDUCATION INDUSTRY DIGITAL PLAN

A guide for the TAE industry to assess their digital readiness and opportunities to go digital



Sector lead:



In collaboration with:





In support of:

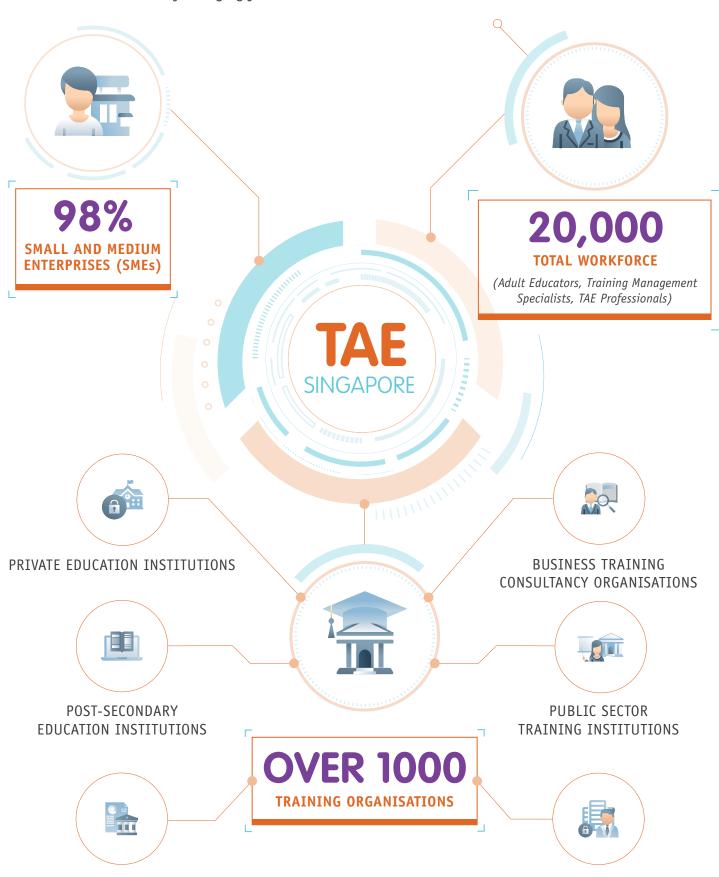


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01

# **OUR TRAINING AND ADULT EDUCATION INDUSTRY**

The Training and Adult Education (TAE) industry plays a key role in developing the mastery of skills and capabilities of Singapore workforce. The TAE industry supports industry transformation efforts, to enable Singaporeans to adapt and thrive in a continually changing job market.



INSTITUTES OF HIGHER LEARNING

ASSOCIATIONS AND PROFESSIONAL BODIES' TRAINING ARMS/FUNCTIONS

# TRENDS IMPACTING TRAINING AND ADULT EDUCATION



# EXPANDED TRAINING MODALITIES FOR FLEXIBLE AND BLENDED LEARNING

by leveraging technology and workplace learning to enhance learning delivery and effectiveness



#### HUGE GROWING MARKET FOR HIGH QUALITY ON-DEMAND COURSES

for institutions to capture additional economic value



# INCREASED NEED TO IMPROVE PRODUCTIVITY

by integrating training and business processes through the use of technology

## INDUSTRY TRANSFORMATION MAP

The Education [Training and Adult Education (TAE)] Industry Transformation Map (ITM) launched in 2018 envisions a high-quality and responsive TAE sector, to support industry transformation and enable Singaporeans to stay relevant and competitive.

A high quality and responsive TAE sector will address critical and emerging skill needs of businesses and individuals across all industries, helping companies to elevate business growth through upskilling and reskilling of employees.

Source: Education Industry Transformation Map (ITM)



Click here or scan this QR code for more details on the Education ITM





## **SMEs GO DIGITAL**

Aligned to the ITM, the Industry Digital Plan (IDP) is part of the SMEs Go Digital programme that helps to make going digital simple for SMEs.



SMES GO DIGITAL

# 3 STEPS TO GO DIGITAL



#### For more information

Scan the QR code or visit www.imda.gov.sg/SMEsGoDigital

## Support available

- Chief Technology
   Officer-as-a-Service
   (CTO-as-a-Service)
- Industry Digital Plans
- Pre-Approved Solutions
- Start Digital
- Grow Digital
- Advanced Digital Solutions
- Government Grants

   e.g. Productivity Solutions
   Grant (PSG)

# Is your business digital-ready?

Find out using the Industry Digital Plan (IDP) for your sector.

How do you get started?
Take up pre-approved solutions

Where can you get

with grant support.

help?
Access the CTO-as-a-Service for

## SMEs Go Digital comprises the following:

#### CTO-as-a-Service

Assess your digital readiness, explore digital solutions and request for digital advisory and project management services.

#### **INDUSTRY DIGITAL PLANS (IDP)**

Step by step guide on digital solutions and training required at each stage of your business growth.

#### **PRE-APPROVED SOLUTIONS**

Proven off-the-shelf digital solutions pre-approved by IMDA to meet your business needs. Government grants, e.g. Productivity solutions Grant (PSG), are available for the adoption of these solutions.

#### START DIGITAL

Foundational digital solutions for new SMEs to get a head start in going digital.

#### **GROW DIGITAL**

Leverage Business-to-Business (B2B) and Business-to-Consumer (B2C) e-commerce platforms to go international, without a physical presence overseas.

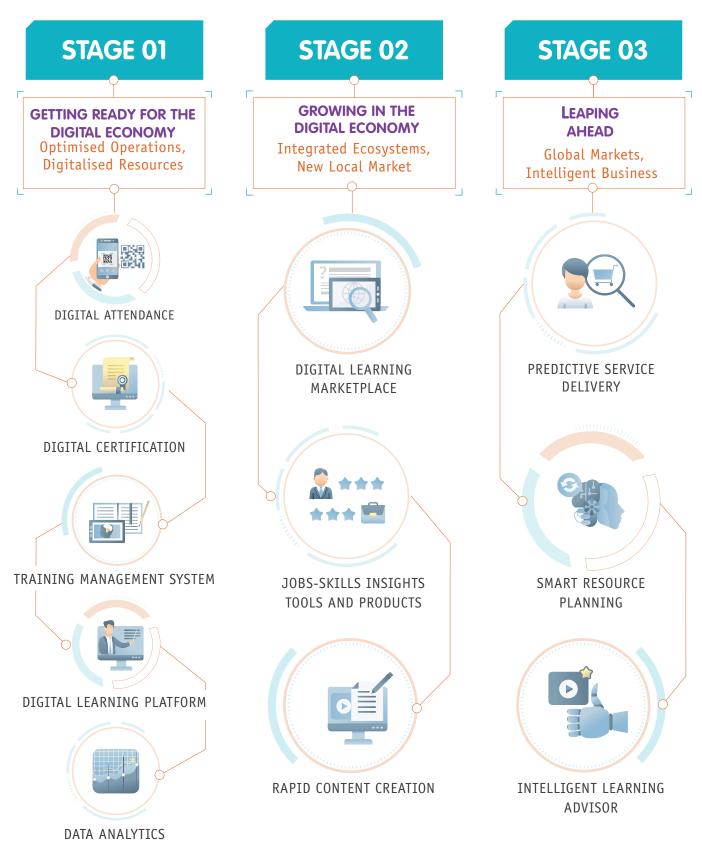
#### **ADVANCED DIGITAL SOLUTIONS**

Advanced and integrated digital solutions to help you strengthen business continuity and build longer term resilience.



## **DIGITAL ROADMAP**

Providing guidance to TAE institutions to leverage digital solutions.



#### **BUSINESS CAPABILITIES**

Robotic Process Automation (RPA), Human Resource, Payroll, Accounting, CyberSecurity, etc.

FOR BUSINESS OPERATIONS

# **STAGE**

## **GETTING READY FOR THE DIGITAL ECONOMY**



### **Optimised Operations, Digitalised Resources**

- Training administration processes can be streamlined.
- Organisations can optimise operations and channel resources to higher value work.
- Digitalisation improves learner accessibility, and facilitates information exchange, systems integration and processes.

# Training Management System

Automate training administration processes, digitalise training records, and have complete oversight of the training business.

- Streamline administration
- Reduce errors
- Improve process compliance

#### **Digital Certification**

Allow authentication and authorisation of digital certificates.

- Ensure certification is authentic, valid and trackable
- Facilitate self-help checking of certification

# Data Analytics for Business Operations

Enhance informed decisionmaking process based on analysis and smart presentation of data.

- Present key data points and trends to inform decision-making
- Drive business growth using data-centric processes



#### **Digital Learning Platform**

Create and deliver digital content to learners anytime and anywhere.

- Deliver seamless and positive learning experience
- Facilitate blended learning
- Aggregate digital resources for ease of access





#### **Digital Attendance**

Capture and store learner's attendance digitally for ease of access.

 Track attendance automatically with downstream activation of payment and verification processes

# **STAGE**

# 02

### **GROWING IN THE DIGITAL ECONOMY**

#### Integrated Ecosystems, New Local Market

- Organisation becomes more agile and is able to detect business opportunities and responds to local market changes quickly.
- Learning-related product offerings are regularly updated to address skill gaps, with expansion into workplace-based learning.
- Time to market becomes shorter with a more responsive content creation line.
- Adoption of smart technology allows businesses to participate in digital ecosystems to maximise resources, scale up their businesses and access new markets.

#### **Digital Learning Marketplace**

Leverage e-commerce platform to increase outreach for products and services.

- Promote online selection and purchase of courses by learners
- Improve direct sales for training providers
- Increase potential market size



#### **Rapid Content Creation**

Create content quickly for market testing while the topic is top-of-mind for the audience.

- Increase productivity for quick product release
- Generate content in a scalable manner to address market needs in real-time

#### **Jobs-Skills Insights Tools and Products**

Facilitate identification of opportunities for training and interventions based on employer and workforce demands.

- Improve training product development
- Enable proactive intervention to address labour market needs

# STAGE

## **LEAPING AHEAD**



#### **Global Markets, Intelligent Business**

- The integrated digital ecosystem yields the benefits of intelligence through proactive monitoring and analytics.
- Feedback loop is established in making the system better through machine learning.
- Organisation reaches a state of cognitive computing where software automation/bots perform routine business processes.
- Business extends its services and product offerings globally.

#### **Smart Resource Planning**

Leverage Artificial Intelligence (AI) to predict class demand to facilitate smart resource allocation to optimise business operations.

- Maximise resources for effective use
- Reduce cost
- Speed up the resource planning process

#### **Predictive Service Delivery**

Leverage customer data to anticipate customer's next move and improve customer experience and journey. Proactive in reaching targeted customers from certain segments to achieve effective results.

- Work with customers to meet their needs just-in-time
- Increase cross-selling and up-selling opportunities



### **Intelligent Learning Advisor**

Perform AI-driven course recommendations based on the learner's profile and/or to provide adaptive coaching.

- Engage learner to assess needs
- Automate the coaching process to facilitate 24/7 access to learning
- Enable a scalable business model



DIGITAL SKILLS NEEDED

Digital skills are required for all TAE job roles, at varying levels of proficiency. All job roles may require upskilling to support the TAE industry's digitalisation journey.

#### **ALL USERS**

Require broad-based digital literacy and awareness

#### **ADVANCED USERS**

Require higher proficiency digital skills

#### "TECH BASICS" COURSES

Broad-based innovation mindset and digital literacy / awareness

SkillsFuture Singapore (SSG) funded broad-based courses e.g. SkillsFuture for Digital Workplace

Solution-specific user level digital skills

Vendor solution specific training

#### "TECH ADVANCED" COURSES

Higher proficiency level digital skills

Training mapped to the Skills Framework for "Training and Adult Education" and "Infocomm Communication Technology (ICT)"



ADULT EDUCATOR



LEARNING **TECHNOLOGY DESIGNER** 



**LEARNING** CONSULTANT/ **LEARNING SOLUTIONIST** 



LEARNING AND **OPERATIONS** EXECUTIVE/ MANAGER



CENTRE DIRECTOR/ **HEAD OF INSTITUTE** 





# **DIGITAL ROADMAP ON TRAINING**

	STAGE 01	STAGE 02	STAGE 03
	GETTING READY FOR THE DIGITAL ECONOMY	GROWING IN THE DIGITAL ECONOMY	LEAPING AHEAD
"TECH BASICS"	<ul> <li>SkillsFuture for Digital Workplace</li> </ul>	<ul> <li>Essentials of Digital Marketing</li> </ul>	AI & Machine Learning     Awareness
All employees in the industry	<ul> <li>Approaches to Blended Learning</li> </ul>	• Trade and Business in the Digital Marketplace	<ul> <li>Introduction to Blockchain Technology and Smart Contract</li> </ul>
	<ul> <li>Digital and Agile         Transformation     </li> </ul>		
	Cybersecurity Awareness		
	Vendor-specific Solutions Training		

# "TECH ADVANCED"

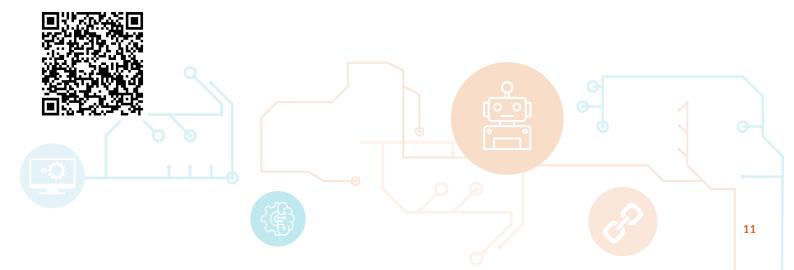
Employees who use or explore advanced tech in their work / organisation

- Creating Interactive eLearning
- Workplace Learning Design
- Data Protection Management
- Digital Payment
- Data Analytics and Visualisation
- User Experience and Design
- Blockchain Developer

- Mobile Video Creation
- Visual Learning Creation
- Big Data Analytics
- Squared Online Certificate in Digital Marketing
- Deep Learning and Applications
- Applied Artificial Intelligence with Python
- Analytics and Computational Modelling
- Machine Learning Driven through Data Science

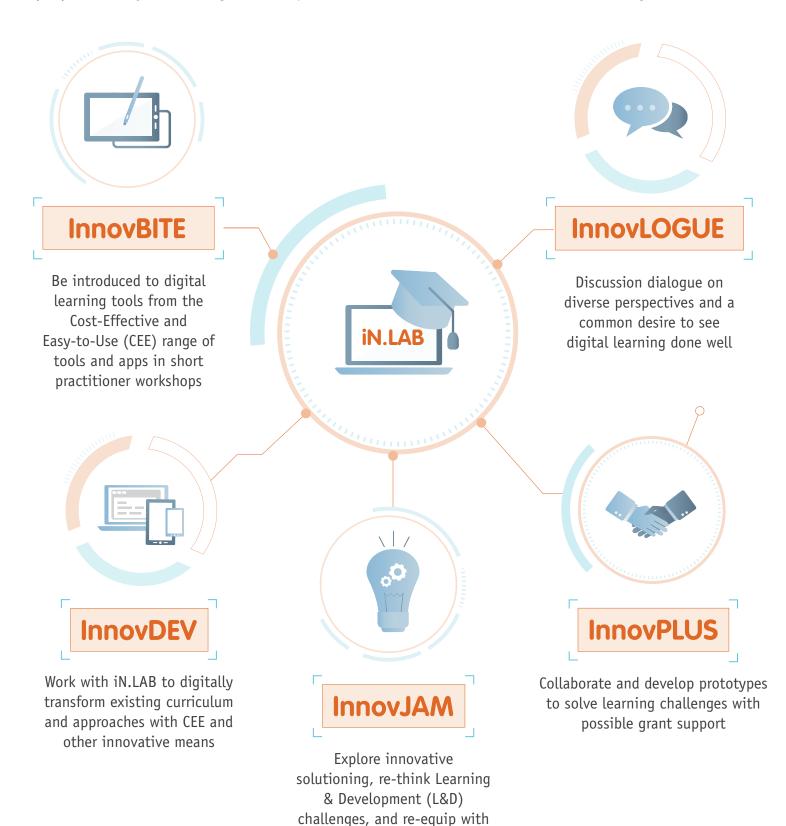
These training programmes are aligned to Skills Framework and emerging areas under SkillsFuture Series

Course Directory: https://www.myskillsfuture.gov.sg/content/portal/en/training-exchange/course-landing.html



### **IN.LAB**

iN.LAB at the Institute for Adult Learning (IAL) is the lead facility for the Continuing Education and Training (CET) community to come together to explore, collaborate, work on and contribute to learning innovation.



digital possibilities

Source: https://www.ial.edu.sg/start-learning-innovation/in-lab/get-started.html



# **GET STARTED TODAY**

You will be supported at every stage of your digital journey, through three simple steps:

# Is your business digital-ready?

Find out if you are digital-ready by using the IDP resources here or scan the QR code.



Training and Adult Education IDP





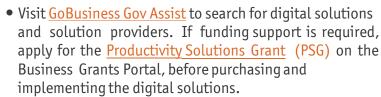
# How do you get started?



CTO-as-a-Service



 Tap on <u>CTO-as-a-Service</u> to complete your Digital Readiness Self-Check in the web app and select from the recommended digital solutions that best meet your business needs.



• You can also apply for training subsidies under the <a href="SkillsFuture Enterprise Credit">SkillsFuture Enterprise Credit</a> (SFEC).



GoBusiness Gov Assist



SFEC

Where can you get help?







SME Centre



# 07

# FOR MORE INFORMATION

# **FOR SMEs**

#### **Digital Consultancy & Solutions**

## CTO-as-a-Service

go.gov.sg/CTOaaS

#### **SMEs Go Digital**

https://www.imda.gov.sg/SMEsGoDigital

#### **GoBusiness Gov Assist**

https://govassist.gobusiness.gov.sg/productivity -solutions-grant/

#### **Be Safe Online Handbook**

https://www.csa.gov.sg/-/media/csa/documents/publications/be\_safe\_online/be\_safe\_online\_handbook.pdf

#### **Business Advisory**

#### **SME Centres managed by Trade Associations**

- SME Centre@ASME
- SME Centre@SCCCI
- SME Centre@SICCI
- SME Centre@SMCCI
- SME Centre@SMF

https://www.enterprisesg.gov.sg/smecentre

Enterprise Infoline: +65 6898 1800

# **FOR INDIVIDUALS**

#### **Capability Upgrading**

#### **Fundamentals for Future Economy**

https://www.skillsfuture.gov.sg/digitalworkplace

#### **Course Directory**

https://www.myskillsfuture.gov.sg/content/portal/en/training-exchange/course-landing.html

#### **Events and Collaboration by iN.LAB**

https://www.ial.edu.sg/start-learning-innovation/in-lab/innovation-activities.html

#### TechSkills Accelerator(TeSA)

https://www.go.gov.sg/TeSA

#### **Career Facilitation**

#### **WSG's Careers Connect**

https://www.wsg.gov.sg/career-services.html

#### e2i Centres

https://e2i.com.sq/

## FOR ICM VENDORS

**SMEs Go Digital** 

https://imda.gov.sg/icmvendors

This Industry Digital Plan is part of the SMEs Go Digital programme.

## **#SGDIGITAL**

Singapore Digital (SG:D) is a nation-wide movement to unify Singapore's digitalisation efforts. Whether it is help for different industries to start their digitalisation journeys, or creating new ecosystems, opportunities and capabilities for the future, SG:D is set to take us ahead as a leading digital global node. The :D smiley face icon in the logo signifies the optimism of Singaporeans advancing together with digital innovation. As we progress into the digital economy, it is all about the people – the heart of all we do.



- twitter.com/IMDAsg
- facebook.com/IMDAsg facebook.com/skillsfuturesg
- youtube.com/IMDAsg youtube.com/skillsfuturesg
- linkedin.com/company/IMDAsg linkedin.com/company/skillsfuture-sg
- instagram.com/IMDAsg instagram.com/skillsfuturesg

